

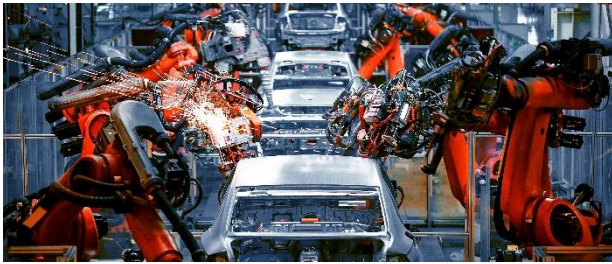


„Everything starts with an Idea“

Company Brochure

We stand for (Automotive) Competence

As an IT-company with special knowhow of automotive industry we provide products, services and solutions around the topics Enterprise Resource Planning (ERP), Production Planning-and Control (PPC), Supply Chain Management (SCM) und Electronic Data Interchange (EDI) an.



When the automotive industry started to submit their delivery calls to their suppliers via Electronic Data Interchange (EDI), the founders of APLIKO GmbH, Marion and Kai Happe, were involved in numerous customer projects from the beginning. Both, Marion and Kai Happe, participated decisively in one of the first pilot projects between a large German automotive manufacturer and a supplier, using EDI.

This was the beginning of their common “Automotive Way“, the logical challenge of which drives them up to now to face new requirements and to execute these requirements to the benefit of their customers.

At that time, the idea came up to create a software solution which received the incoming delivery calls via EDI and handled them internally from processing to dispatching, including the necessary documents and the shipping data on the delivery notes.

First, the idea was brought to reality for so-called Mainframe-Systems IBM /370 & /390 and later for IBM AS/400. In the middle of the 90s, another software architecture became popular.

UNIX-Systems appeared in the software world. We followed this trend with an UNIX-based solution. More and more RRP solutions were supported on all platforms.

In 2004, we decided to further develop our solution exclusively for SAP Business One.

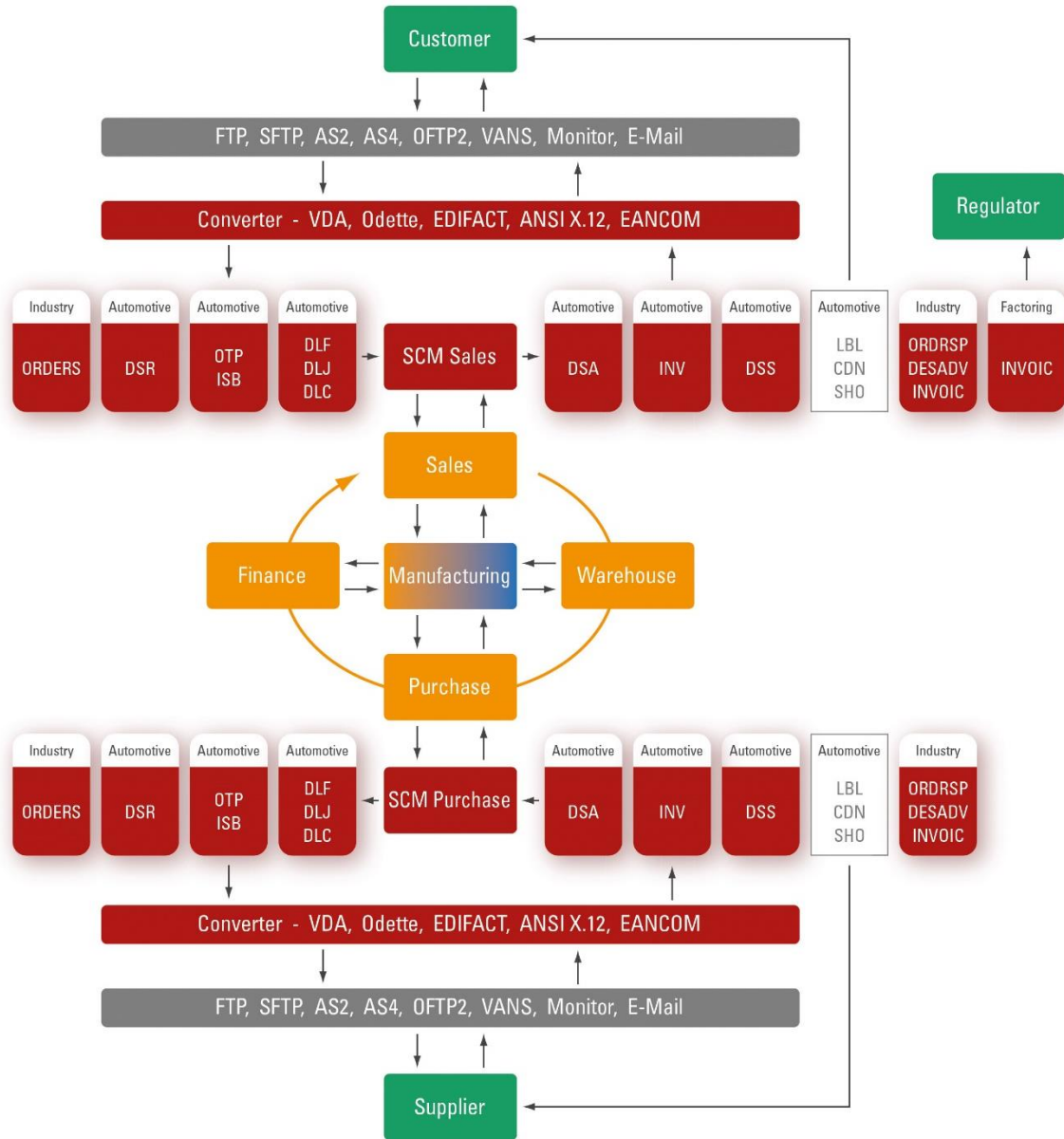
From 2013, our software was delivered in addition to Microsoft SQL and SAP HANA database technology. A cloud version rounds off the spectrum.

Our latest web-based software solution is APLIKO Solutions Suite. It builds up on many predecessor systems, which always adhered to the state-of-the-art technology and which fully responded to the requirements of the automotive industry. They still remain at the cutting edge until now.

The solution includes the following modules:



APLIKO Solutions Suite – Flow Chart



SAP® Business One APLIKO SCM + Production Add-On

Profound knowledge pioneers the industry

We cover a wide range of performances with our team and our numerous partners and we support our customers with different product portfolios in Germany and in other countries.

APLIKO Branche Expertise

- ✓ Automotive
- ✓ Aerospace and Defense
- ✓ Chemicals
- ✓ Food and Beverages
- ✓ High Tech und Electronic
- ✓ Industrial Machinery
- ✓ Life Science
- ✓ Machines and Apparatus
- ✓ Medical Devices
- ✓ Metal Fabrication
- ✓ Packaging Industry
- ✓ Personal care

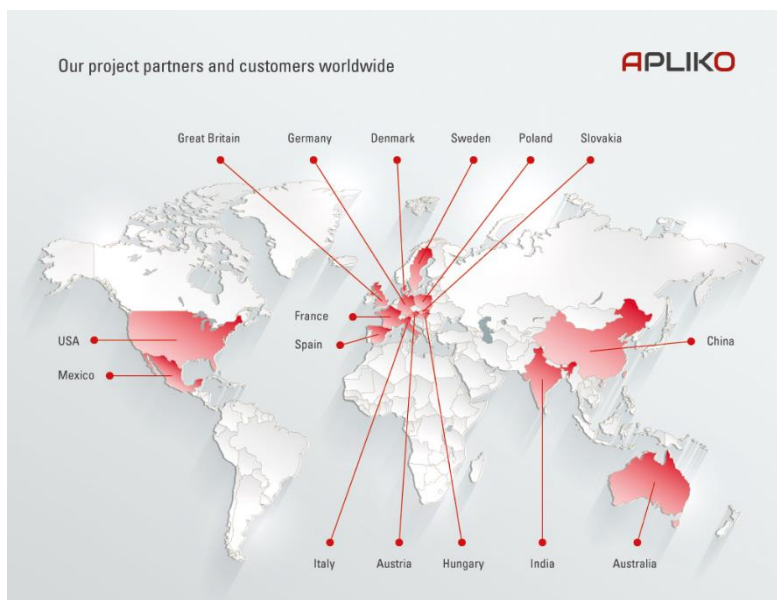
We cover a wide range of performances with our team and our numerous partners, and we support our customers with different product portfolios in Germany and in other countries.

Our core competences comprise the consultancy and the execution of IT projects in small and medium-sized enterprises (SME). A special point of gravity is our perfect knowledge of serial and individual production, in particular in the area of automotive and mechanical engineering.

To meet the requirements of our customers in full scope, we created a Competence Team where we closely cooperate with our partners. It combines all necessary competences. This enables to provide a bandwidth of knowledge, which an individual provider is unable to do.

These packaged competences are reflected in a large number of successfully executed projects.

Worldwide customers and projects



Our international presence provides the customers and potential customer, having a global background or subsidiaries in other countries, with the necessary security to be able to also execute rollouts in their international subsidiaries without any problems.

The customers profit from the synergies of the competence team through optimized consultancy and support.

We accompany our customers from the selection of software up to Go-Live and, of course, also thereafter.

Our employees dispose of an excellent knowledge of products and processes, which they gained from a large number of projects. You can be sure to get a professional and competent consultancy from the first day of the project you intend to launch.

Target is to improve performance

We act as consultants for our customers and provide them with efficient total solutions – by optimizing the processes alongside the total supply chain. We start with the development and end with logistic and production. We take over the conception of process design and the implementation of software as well as their integration in the company structures.

Extract from our Range of Performance

- ✓ Introduction, conception or transition to SAP Business One
- ✓ Introduction methods and project management
- ✓ Administration and customizing
- ✓ Consultancy for modules, e.g. purchasing, sales, warehousing, finance, ...
- ✓ Production planning and control with and without AddOn
- ✓ Adaptation of your processes and surfaces
- ✓ Logistic projects for the supply of sites
- ✓ Supply chain in sales and dispatching (SCM Automotive, SCM Industry)
- ✓ Supply chain in sales and goods received (SCM Automotive, SCM Industry)
- ✓ Container management (SCM Automotive)
- ✓ Support of factoring (SCM Factoring)
- ✓ Integration of existing systems (CAD, control centers, MDE, high-racks ...)
- ✓ Integration of document management, compliance check, export, ...
- ✓ System optimization of IT structure and databases (MSSQL, HANA)
- ✓ Trainings and workshops

Extract of executed Projects

- ✓ Link with high-rack control (Steel)
- ✓ Link with test systems, e.g. scale, torque, etc. (Automotive)
- ✓ Integration of production systems / machine data (Automotive)
- ✓ Link with systems for waste optimization (Automotive)
- ✓ Link with external planning systems, incl. control centers (Automotive)
- ✓ Link / use of BOMs / CAD via EDM/PDM (Special machines, Mining)
- ✓ Link / use of time recording and personnel systems (Automotive, lamps, mechanical engineering)
- ✓ Link / use of QA-systems (Special machines)
- ✓ Link / use of pressure control systems (Automotive, Steel)
- ✓ Use of pressure systems of customers, e.g. TSB and/or pressure with RFID (Automotive)
- ✓ Integration of external procurement systems, e.g. MAGPLAN (Automotive)
- ✓ Creation / execution of consignment warehouses / stores EDL (Automotive)
- ✓ Link / use of different communication systems with different protocols (Automotive, other industry)
- ✓ Link / use of factoring (Automotive, other industry)
- ✓ Link / use of scanners and RFID readers (Automotive)
- ✓ Creation / execution of store concepts with store geometry and transfer optimization (Special machines)
- ✓ Creation / execution of stock concepts with stock units (Automotive)
- ✓ Creation / execution of ID concepts and ABC-analyses (Automotive)
- ✓ Creation / execution of automation concepts for functions and settlements (Automotive, other industry)
- ✓ Creation / execution in the area of working hours, incl. chord, with data exchange for payroll accounting (Automotive, other industry)
- ✓ Creation / execution of safety and security concepts (other industry)

Consultancy by APLIKO guarantees successful projects

Our consultants have many years of international experience, can work out a comprehensive optimization of your process flows and implement emerging concepts.

The spectrum of our consulting expertise includes both global players and small and medium-sized companies in a wide variety of industries.

After a successful project and go-live, we are of course still available for all your concerns, regardless of whether it is a matter of quickly clarifying a question or solving a complex task.

We offer you professional service. Because good customer care is part of our perception of what a competent partner should be like.

Our **services** includes:

- ✓ Strategy- and Process Consulting
- ✓ Software Consulting
- ✓ Implementation and Roll-Out
- ✓ Training
- ✓ Support
- ✓ Maintenance

Our consultants dispose of many years of experience, in part also of international experience. They work-out a comprehensive optimization of your processes and execute the resulting concepts. All employees of APLIKO are loyal to you, communicate freely and respond to your needs.

In addition, APLIKO provides an absolute transparency of quotes, cost structure and project processing. In this way, you will get a comprehensive overview of high quality, time and budget.

Our corporate culture guarantees permanently successful projects because we are only satisfied if you are satisfied.

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